# **CNI HOLDINGS BERHAD** (Company No : 181758-A)

#### CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR SECOND QUARTER ENDED 30 JUNE 2017

|                                   | Individual Period |                    |        | Cumulative Period  |                    | _      |
|-----------------------------------|-------------------|--------------------|--------|--------------------|--------------------|--------|
|                                   | 30.06.2017        | 30.06.2016         |        | 30.06.2017         | 30.06.2016         | 1      |
|                                   | Unaudited         | Unaudited          | %      | Unaudited          | Unaudited          | %      |
|                                   | RM '000           | RM '000            | change | RM '000            | RM '000            | change |
|                                   | 10.726            | 25 724             | -23%   | 28 520             | 10 0 1 0           | 210/   |
| Operating revenue                 | 19,736            | 25,734             | -23%   | 38,529             | 48,842             | -21%   |
| Direct operating costs            | (8,881) 10,855    | (11,041)<br>14,693 | -26%   | (17,277)<br>21,252 | (20,225)<br>28,617 | 260/   |
| Gross profit                      |                   | 14,093             |        | 21,252             | 28,017             | -26%   |
| Other operating revenue           | 87                | 744                | -88%   | 522                | 483                | 8%     |
| Other operating costs             | (11,249)          | (14,806)           |        | (23,038)           | (30,161)           |        |
| Finance costs                     | (4)               | (2)                |        | (7)                | (5)                |        |
| Depreciation & amortisation       | (522)             | (526)              |        | (1,028)            | (1,055)            |        |
|                                   | (833)             | 103                |        | (2,299)            | (2,121)            |        |
| Share of results of associates    | (376)             | (184)              |        | (211)              | (419)              |        |
| Loss before taxation              | (1,209)           | (81)               | -1393% | (2,510)            | (2,540)            | 1%     |
| Taxation                          | 153               | (55)               |        | 271                | 740                |        |
| Loss net of taxation              | (1,056)           | (136)              | -676%  | (2,239)            | (1,800)            | -24%   |
| Other comprehensive (loss)/income |                   |                    |        |                    |                    |        |
| Foreign currency translation      | (281)             | (273)              |        | (89)               | 344                |        |
| Total comprehensive (loss)/income |                   |                    |        |                    |                    |        |
| for the period                    | (1,337)           | (409)              |        | (2,328)            | (1,456)            | 1      |
| Loss attributable to :            |                   |                    |        |                    |                    |        |
| Equity holders of the Company     | (1,433)           | (271)              | -429%  | (2,391)            | (1,804)            | -33%   |
| Non-controlling interests         | 377               | 135                |        | 152                | 4                  |        |
|                                   | (1,056)           | (136)              |        | (2,239)            | (1,800)            |        |

(Company No : 181758-A)

#### CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR SECOND QUARTER ENDED 30 JUNE 2017 (Continued)

|   | Individual Period                  |                                    | Cumulative Period                  |                                    |  |
|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--|
|   | 30.06.2017<br>Unaudited<br>RM '000 | 30.06.2016<br>Unaudited<br>RM '000 | 30.06.2017<br>Unaudited<br>RM '000 | 30.06.2016<br>Unaudited<br>RM '000 |  |
| Total comprehensive (loss)/profit attributable to : |                                    |                                    |                                    |                                    |  |
| Equity holders of the Company                       | (1,714)                            | (544)                              | (2,480)                            | (1,460)                            |  |
| Non-controlling interests                           | 377                                | 135                                | 152                                | 4                                  |  |
|   | (1,337)                            | (409)                              | (2,328)                            | (1,456)                            |  |
| Earnings per share (sen)                            |                                    |                                    |                                    |                                    |  |
| Basic   | (0.20)                             | (0.04)                             | (0.34)                             | (0.25)                             |  |
| Diluted   | NA                                 | NA                                 | NA                                 | NA                                 |  |

Notes :-

1) NA denotes "Not Applicable"

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the explanatory notes attached to the interim financial statements.

(Company No : 181758-A)

# CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 30 JUNE 2017

| AS AT 30 JUNE 2017   | Unaudited<br>As at<br>30.06.2017<br>RM '000 | Audited<br>As at<br>31.12.2016<br>RM '000 |
|--|---|---|
| ASSETS   |   |   |
| Non-current assets   |   |   |
| Property, plant and equipment                                      | 34,193                                      | 34,978                                    |
| Investment properties  | 1,970                                       | 1,400                                     |
| Investment in associate company                                    | 2,400                                       | 2,611                                     |
| Investment in preference share                                     | 3,500                                       | 3,500                                     |
| Other intangible assets  | 1,774                                       | 1,617                                     |
| Deferred tax assets  | 2,454                                       | 2,168                                     |
|  | 46,291                                      | 46,274                                    |
| Current assets   |   |   |
| Inventories  | 14,077                                      | 13,443                                    |
| Trade receivables  | 12,957                                      | 11,036                                    |
| Other receivables, deposits and prepayments                        | 956   | 6,245                                     |
| Investments  | 12,599                                      | 15,692                                    |
| Tax assets   | 633   | 895                                       |
| Cash and cash equivalents  | 4,415                                       | 7,706                                     |
|  | 45,637                                      | 55,017                                    |
| TOTAL ASSETS   | 91,928                                      | 101,291                                   |
| EQUITY AND LIABILITIES<br>Equity attributable to equity holders of |   |   |
| the Company  |   |   |
| Share capital  | 72,000                                      | 72,000                                    |
| Treasury shares  | (1,692)                                     | (1,683)                                   |
| Retained earnings  | 5,218                                       | 7,609                                     |
| Foreign exchange reserve   | (1,744)                                     | (1,655)                                   |
|  | 73,782                                      | 76,271                                    |
| Non-controlling interests  | 1,120                                       | 968                                       |
| Total Equity   | 74,902                                      | 77,239                                    |

(Company No : 181758-A)

#### CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 30 JUNE 2017 (Continued)

|                                       | Unaudited<br>As at<br>30.06.2017<br>RM '000 | Audited<br>As at<br>31.12.2016<br>RM '000 |
|---------------------------------------|---|---|
| Non-current liabilities               |   |   |
| Finance lease liabilities             | 246   | 117                                       |
| Retirement benefits                   | 4,098                                       | 7,011                                     |
| Deferred tax liabilities              | 1,355                                       | 1,355                                     |
|                                       | 5,699                                       | 8,483                                     |
| Current liabilities                   |   |   |
| Trade payables                        | 2,361                                       | 4,362                                     |
| Other payables, deposits and accruals | 8,528                                       | 10,681                                    |
| Provision and contingent liabilities  | 248   | 44  |
| Finance lease liabilities             | 190   | 85  |
| Tax payables                          | -   | 397                                       |
|                                       | 11,327                                      | 15,569                                    |
| Total liabilities                     | 17,026                                      | 24,052                                    |
| TOTAL EQUITY AND LIABILITES           | 91,928                                      | 101,291                                   |
| Net Assets                            | 74,902                                      | 77,239                                    |
| Net assets per share (RM)             | 0.11  | 0.11                                      |
| The assess per share (MM)             | 0.11  | 0.11                                      |

The Condensed Consolidated Statements of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the explanatory notes attached to the interim financial statements.

(Company No : 181758-A)

#### AUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SECOND QUARTER ENDED 30 JUNE 2017

|  | <non distributable<="" th=""><th></th><th></th><th>Distributable</th><th colspan="3"></th></non> |                    |                                    |                                     | Distributable        |                              |                 |  |
|--|--|--------------------|------------------------------------|-------------------------------------|----------------------|------------------------------|-----------------|--|
|  | Share<br>Capital   | Treasury<br>Shares | Currency<br>Translation<br>Reserve | Fair Value<br>Adjustment<br>Reserve | Retained<br>Earnings | Non-controlling<br>Interests | Total<br>Equity |  |
|  | RM '000  | RM '000            | RM '000                            | RM '000                             | RM '000              | RM '000                      | RM '000         |  |
| As at 1 January 2016   | 72,000   | (1,674)            | (1,328)                            | -                                   | 13,795               | 986                          | 83,779          |  |
| <b>Comprehensive loss</b><br>Profit/(Loss) for the year                  | _  | -                  | -                                  | -                                   | (4,519)              | (18)                         | (4,537)         |  |
| <b>Other comprehensive income/(loss)</b><br>Foreign currency translation | -  | -                  | (327)                              | -                                   | 473                  | -                            | 146             |  |
| Total comprehensive income/(loss) for the year                           | -  | -                  | (327)                              | -                                   | (4,046)              | (18)                         | (4,391)         |  |
| Transactions with owners   |  |                    |                                    |                                     |                      |                              |                 |  |
| Share repurchased  | -  | (9)                | -                                  | -                                   | -                    | -                            | (9)             |  |
| Dividends paid on shares   | -  | -                  | -                                  | -                                   | (2,140)              | -                            | (2,140)         |  |
| Total transactions with owners   | -  | (9)                | -                                  | -                                   | (2,140)              | -                            | (2,149)         |  |
| As at 31 December 2016   | 72,000   | (1,683)            | (1,655)                            | -                                   | 7,609                | 968                          | 77,239          |  |

(Company No : 181758-A)

#### UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SECOND QUARTER ENDED 30 JUNE 2017

|   | ← Nor            | Distributable      |                                    |                                     | Distributable        |                              |                 |
|---|------------------|--------------------|------------------------------------|-------------------------------------|----------------------|------------------------------|-----------------|
|   | Share<br>Capital | Treasury<br>Shares | Currency<br>Translation<br>Reserve | Fair Value<br>Adjustment<br>Reserve | Retained<br>Earnings | Non-controlling<br>Interests | Total<br>Equity |
|   | RM '000          | RM '000            | RM '000                            | RM '000                             | RM '000              | <b>RM '000</b>               | RM '000         |
| As at 1 January 2017  | 72,000           | (1,683)            | (1,655)                            | -                                   | 7,609                | 968                          | 77,239          |
| <b>Comprehensive income</b><br>Loss for the period              | -                | -                  | -                                  | -                                   | (2,391)              | 152                          | (2,239)         |
| <b>Other comprehensive loss</b><br>Foreign currency translation | _                | -                  | (89)                               | -                                   | _                    | -                            | (89)            |
| Total comprehensive income/(loss) for the period                | _                | -                  | (89)                               | -                                   | (2,391)              | 152                          | (2,328)         |
| Transactions with owners  |                  |                    |                                    |                                     |                      |                              |                 |
| Purchase of treasury shares                                     | -                | (9)                | -                                  | -                                   | -                    | -                            | (9)             |
| Total transactions with owners                                  | -                | (9)                | -                                  | -                                   | -                    | -                            | (9)             |
| As at 30 June 2017  | 72,000           | (1,692)            | (1,744)                            | -                                   | 5,218                | 1,120                        | 74,902          |

The condensed Consolidated Statement of Changes In Equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the explanatory notes attached to the interim financial statements

# **CNI HOLDINGS BERHAD** (Company No : 181758-A)

#### CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SECOND QUARTER ENDED 30 JUNE 2017

|   | 30.06.2017<br>RM'000<br>(Unaudited) | 30.06.2016<br>RM'000<br>(Unaudited) |
|---|-------------------------------------|-------------------------------------|
| Cash Flows from Operating Activities                |                                     |                                     |
| Loss before taxation                                | (2,510)                             | (2,540)                             |
| Adjustments for:-                                   |                                     |                                     |
| Amortisation of intangible assets                   | 367                                 | 261                                 |
| Depreciation of property, plant and equipment       | 995                                 | 1,136                               |
| Interest expenses                                   | 6                                   | 5                                   |
| Interest revenue                                    | (52)                                | (106)                               |
| Inventories written off                             | 112                                 | 154                                 |
| Investment income                                   | (164)                               | (1,037)                             |
| Loss on disposal of property, plant and equipment   | (29)                                | 6                                   |
| Property, plant and equipment written off           | 8                                   | 30                                  |
| Provision/(Reversal) for employee benefits expenses | 182                                 | (18)                                |
| Retirement benefits expense                         | 88                                  | 155                                 |
| Share of (profit)/loss of associated companies      | 211                                 | 420                                 |
| Unrealised loss/(gain) on foreign exchange          | 234                                 | 1,314                               |
| Operating loss before working capital changes       | (552)                               | (220)                               |
| Decrease/(Increase) in inventories                  | (1,028)                             | 270                                 |
| Decrease/(Increase) in receivables                  | (364)                               | (831)                               |
| (Decrease)/Increase in payables                     | (414)                               | (3,513)                             |
| Cash (used in)/generated from operations            | (2,358)                             | (4,294)                             |
| Interest paid                                       | (6)                                 | (5)                                 |
| Interest received                                   | 52                                  | 106                                 |
| Tax paid  | (268)                               | (44)                                |
| Tax refund  | 148                                 | 260                                 |
| Net cash (used in)/ from operating activities       | (5,432)                             | (3,977)                             |

# **CNI HOLDINGS BERHAD** (Company No : 181758-A)

#### CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SECOND QUARTER ENDED 30 JUNE 2017 (Continued)

|   | 30.06.2017<br>RM'000<br>(Unaudited) | 30.06.2016<br>RM'000<br>(Unaudited) |
|---|-------------------------------------|-------------------------------------|
| Cash Flows from Investing Activities                        |                                     |                                     |
| Investment income   | 164                                 | 1,037                               |
| Purchase of property, plant and equipment                   | (613)                               | (442)                               |
| Purchase of intangible assets                               | -                                   | (10)                                |
| Purchase of investment property                             | (570)                               | -                                   |
| Proceeds from disposal of property, plant and equipment     | 31                                  | 3                                   |
| Withdrawal/(Purchase) of short-term investments             | 3,093                               | 895                                 |
| Net cash from/(used in) investing activities                | 2,105                               | 1,483                               |
| Cash Flows from Financing Activities                        |                                     |                                     |
| Purchase of treasury shares                                 | (9)                                 | (5)                                 |
| Repayment of hire purchase liabilities                      | 233                                 | (16)                                |
| Dividend paid   | -                                   | (2,140)                             |
| Net cash used in financing activities                       | 224                                 | (2,161)                             |
| Effect of exchange rate changes                             | (188)                               | 395                                 |
| Net decrease in cash and cash equivalent                    | (3,291)                             | (4,260)                             |
| Cash and cash equivalent at beginning of the financial year | 7,706                               | 10,324                              |
| Cash and cash equivalent at end of the financial year       | 4,415                               | 6,064                               |

The condensed Consolidated Statements of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the explanatory notes attached to the interim financial statement

Unaudited Financial Results of the Group for Second Quarter Ended 30 June 2017

#### NOTES TO THE INTERIM FINANCIAL STATEMENTS

#### A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

#### A1. Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of MFRS 134: Interim Financial Reporting, issued by the Malaysian Accounting Standards Board ("MASB") and Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

These financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016. The explanatory notes attached to the financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2016.

#### A2. Significant Accounting Policies

#### <u>New MFRSs, amendments/improvements to MFRSs and new IC Interpretation ("IC Int")</u> that have been issued, but yet to be effective

At the date of authorisation of these interim financial statements, the following new MRFSs, amendments/improvements to MFRSs and new IC Interpretation that have been issued, but not yet effective and have not been applied by the Group:

|               |                                       | Effective for<br>financial periods<br>beginning on<br>or after |
|---------------|---------------------------------------|--|
| New MFRSs     |                                       |  |
| MFRS 9        | Financial Instruments                 | 1 January 2018   |
| MFRS 15       | Revenue from Contracts with Customers | 1 January 2018   |
| MFRS 16       | Leases                                | 1 January 2019   |
| Amendments/Im | provements to MFRSs                   |  |
| MFRS 1        | First-time adoption of MFRS           | 1 January 2018   |
| MFRS 2        | Share-based Payment                   | 1 January 2018   |
| MFRS 4        | Insurance Contracts                   | 1 January 2018   |

Unaudited Financial Results of the Group for Second Quarter Ended 30 June 2017

#### A2. Significant Accounting Policies (Continued)

#### <u>New MFRSs, amendments/improvements to MFRSs and new IC Interpretation ("IC Int")</u> that have been issued, but yet to be effective (Continued)

At the date of authorisation of these interim financial statements, the following new MRFSs, amendments/improvements to MFRSs and new IC Interpretation that have been issued, but not yet effective and have not been applied by the Group:

Effective for financial periods beginning on or after

| Amendments/Im                  | provements to MFRSs (Continued)                            |                |
|--------------------------------|--|----------------|
| MFRS 10                        | Consolidated Financial Statement                           | Deferred       |
| MFRS 128                       | Investments in Associates and Joint                        |                |
|                                | Ventures   | 1 January 2018 |
| MFRS 140                       | Investment Property  | 1 January 2018 |
| <u>New IC Int</u><br>IC Int 22 | Foreign Currency Transactions and<br>Advance Consideration | 1 January 2018 |

New IC Interpretation

#### A3. Comments about Seasonal or Cyclical Factors

The Group's performance is affected by seasonal or cyclical factors on quarter-to-quarter basis; the demand may be skewed towards major festivities such as Hari Raya Puasa and Chinese New Year. This pattern is in line with the forecast and expectation of the Group.

#### A4. Unusual Items Due to Their Nature, Size or Incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter and cumulative period ended 30 June 2017.

#### A5. Changes in Estimates

There were no material changes in estimates that have had any material effect in the current quarter and cumulative period ended 30 June 2017.

Unaudited Financial Results of the Group for Second Quarter Ended 30 June 2017

#### A6. Debts and Equity Securities

Save as disclosed below, there were no issuances, repurchases and repayments of debt and equity securities during the quarter ended 30 June 2017:

As at 30 June 2017, the number of treasury shares held was 6,957,100 CNI Shares.

#### A7. Fair Value Changes of Financial Liabilities

As at 30 June 2017, the Group does not have any financial liabilities measured at fair value through profit or loss.

#### A8. Dividends Paid

There was no payment of dividend during the current financial quarter and period-to-date ended 30 June 2017.

### **A9.** Segmental Information

The segmental information of the Group for the current quarter and financial year-to-date was summarised as below:

|                               | Current       | quarter  | Year to-date  |          |  |
|-------------------------------|---------------|----------|---------------|----------|--|
| <b>Business Segment</b>       | Revenue       | Result   | Revenue       | Result   |  |
|                               | 30.06.17      | 30.06.17 | 30.06.17      | 30.06.17 |  |
|                               | <b>RM'000</b> | RM'000   | <b>RM'000</b> | RM'000   |  |
| Marketing and trading         | 16,119        | (680)    | 32,877        | (884)    |  |
| Manufacturing                 | 11,101        | 1,601    | 17,907        | 783      |  |
| Others                        | 674           | (436)    | 2,447         | 287      |  |
| Inter-segment elimination     | (8,158)       | (1,318)  | (14,702)      | (2,485)  |  |
|                               | 19,736        | (833)    | 38,529        | (2,299)  |  |
| Share of profit of associates |               | (376)    |               | (211)    |  |
| Income tax credit             |               | 153      |               | 271      |  |
| Non-controlling interests     | _             | (377)    |               | (152)    |  |
| Loss for the period           |               | (1,433)  | -             | (2,391)  |  |

# A9. Segmental Information (Continued)

| Business Segment            | Previou<br>Corresp<br>Qua | onding   | Previous<br>Year to-date |          |
|-----------------------------|---------------------------|----------|--------------------------|----------|
|                             | Revenue Result            |          | Revenue                  | Result   |
|                             | 30.06.16                  | 30.06.16 | 30.06.16                 | 30.06.16 |
|                             | RM'000                    | RM'000   | <b>RM'000</b>            | RM'000   |
| Marketing and trading       | 21,827                    | (888)    | 42,268                   | (2,913)  |
| Manufacturing               | 10,552                    | 902      | 19,491                   | 1,249    |
| Others                      | 752                       | 750      | 3,122                    | 1,841    |
| Inter-segment elimination   | (7,397)                   | (661)    | (16,039)                 | (2,298)  |
|                             | 25,734                    | 103      | 48,842                   | (2,121)  |
| Share of loss of associates |                           | (184)    |                          | (419)    |
| Income tax credit           |                           | (55)     |                          | 740      |
| Non-controlling interests   | _                         | (135)    | _                        | (4)      |
| Loss for the period         | -                         | (271)    |                          | (1,804)  |

#### A10. Valuation of Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any, have been brought forward without amendments from the audited financial statements for the financial year ended 31 December 2016.

Investment properties are stated at fair value as at 31 December 2016. Fair value is arrived at by reference to market evidence of transaction prices for similar properties and is performed by registered independent valuers having appropriate recognised professional qualification and recent experience in the location and category of the properties being valued.

#### A11. Subsequent Events

There were no material events subsequent to the reporting period up to 18 August 2017 (latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report), which have not been reflected, in the financial statements for the current quarter under review and financial year to-date.

#### A12. Changes in Composition of the Group

There were no changes in the composition of the Company/Group including business combination, acquisition or disposal of subsidiaries and long term investment, restructuring & discontinuing operations during the current quarter under review and financial year to-date.

#### A13. Changes in Contingent Assets and Contingent Liabilities

As at the date of this announcement, there were no material changes in contingent assets and contingent liabilities of the Group since the last audited financial statements for the financial year ended 31 December 2016.

#### A14. Capital Commitments

The outstanding capital commitments as at the end of the financial period were as follows:

|   | As at<br>30.06.17<br>RM '000 |
|---|------------------------------|
| Capital expenditure approved and contracted for     | 876                          |
| Capital expenditure approved and not contracted for | 1,888                        |
|   | 2,764                        |

## A15. Related Party Disclosures

Related party transactions were summarized as follows:

|   | Current<br>quarter<br>RM '000 | Cumulative<br>quarter<br>RM '000 |
|---|-------------------------------|----------------------------------|
| <b>CNI Corporation Sdn Bhd</b>  |                               |                                  |
| Management fee paid and payable   | 82                            | 165                              |
| IT and eCommerce related service  | 53                            | 105                              |
| Sales received and receivable   | 177                           | 489                              |
| <u><b>CNI Venture Sdn Bhd</b></u><br>Research and development expenditure<br>paid and payable | 66                            | 114                              |
| <u><b>Oingdao Mark Foods Co., Ltd</b></u><br>Sales received and receivable                    | -                             | 128                              |
| <u><b>CNI IPHC</b></u><br>Trademark fee paid and payable                                      | 77                            | 144                              |
| Sepang Goldcoast Sdn Bhd<br>Rental received and receivable                                    | 86                            | 152                              |
| <u>CNI (China) Co. Ltd.</u><br>Sales received and receivable                                  | 1,951                         | 1,951                            |
| Law Yang Keat<br>Sales development and marketing advisory<br>paid and payable                 | 18                            | 36                               |

# **B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD**

#### **B1.** Operating Segment Review

#### (a) <u>Results for Second Quarter</u>

The Group recorded revenue of RM19.7 million for the current quarter ended 30 June 2017 as compared to RM25.7 million in the previous year corresponding quarter, decreased by 23%.

|                           | Quarter Ended |          |          |          | Increase/ (Decrease) |      |         |       |
|---------------------------|---------------|----------|----------|----------|----------------------|------|---------|-------|
| Business Segment          | Rev           | renue    | Res      | sult     | Revenue              |      | Result  |       |
|                           | 30.06.17      | 30.06.16 | 30.06.17 | 30.06.16 |                      |      |         |       |
|                           | RM'000        | RM'000   | RM'000   | RM'000   | RM'000               | %    | RM'000  | %     |
| Marketing and trading     | 16,119        | 21,827   | (680)    | (888)    | (5,708)              | -26% | 208     | 23%   |
| Manufacturing             | 11,101        | 10,552   | 1,601    | 902      | 549                  | 5%   | 699     | 77%   |
| Others                    | 674           | 752      | (436)    | 750      | (78)                 | -10% | (1,186) | -158% |
| Inter-segment elimination | (8,158)       | (7,397)  | (1,318)  | (661)    |                      |      |         |       |
|                           | 19,736        | 25,734   | (833)    | 103      | (5,998)              | -23% | (936)   | -909% |
| Share of associate result |               |          | (376)    | (184)    |                      |      |         |       |
| Profit/(Loss) before tax  |               |          | (1,209)  | (81)     |                      |      |         |       |
|                           |               |          |          |          |                      |      |         |       |

The revenue from the marketing and trading segment decreased from RM21.8 million to RM16.1 million, a decrease of 26% as compared to the previous corresponding quarter. This was mainly due to lower sales generated from local and overseas multi-level marketing. However, the results had improved due to lower operating expenses.

Revenue contribution from the manufacturing segment increased from RM10.5 million to RM11.1 million, an increase of 5% as compared to the previous corresponding quarter. This was mainly attributable to higher contribution from external sales market. Results from this segment improved by RM0.7 million.

The others segment representing investment holding, retail of food and beverage businesses. The revenue decreased from RM0.75 million to RM0.67 million, mainly due to lower management fee and sales contribution from food and beverages for the current quarter. Results for current quarter was lower compared to the corresponding quarter mainly due to dividend received from preference share in the corresponding quarter.

Unaudited Financial Results of the Group for Second Quarter Ended 30 June 2017

#### B1. Operating Segment Review (Continued)

#### (b) <u>Results for Financial Year-to-date</u>

Group revenue for the financial period ended 30 June 2017 was RM38.5 million, 21% lower than previous financial corresponding period, mainly due to lower contribution from the multi-level marketing and manufacturing segment.

The Group's loss before tax for the financial period ended 30 June 2017 was RM2.5 million.

|                           | Year-to-date ended |          |          |          | Increase/ (Decrease) |      |         |      |
|---------------------------|--------------------|----------|----------|----------|----------------------|------|---------|------|
| <b>Business Segment</b>   | Rev                | venue    | Res      | sult     | Revenue              |      | Result  |      |
|                           | 30.06.17           | 30.06.16 | 30.06.17 | 30.06.16 |                      |      |         |      |
|                           | RM'000             | RM'000   | RM'000   | RM'000   | RM'000               | %    | RM'000  | %    |
| Marketing and trading     | 32,877             | 42,268   | (884)    | (2,913)  | (9,391)              | -22% | 2,029   | 70%  |
| Manufacturing             | 17,907             | 19,491   | 783      | 1,249    | (1,584)              | -8%  | (466)   | -37% |
| Others                    | 2,447              | 3,122    | 287      | 1,841    | (675)                | -22% | (1,554) | -84% |
| Inter-segment elimination | (14,702)           | (16,039) | (2,485)  | (2,298)  |                      |      |         |      |
|                           | 38,529             | 48,842   | (2,299)  | (2,121)  | (10,313)             | -21% | (178)   | -8%  |
| Share of associate result |                    |          | (211)    | (419)    |                      |      |         |      |
| Profit/(Loss) before tax  |                    |          | (2,510)  | (2,540)  |                      |      |         |      |
|                           |                    |          |          |          |                      |      |         |      |

#### B2 Material Change in Loss Before Taxation ("LBT") of Current Quarter Compared with Immediate Preceding Quarter

The Group's LBT for the current quarter was RM1.2 million, compared to LBT of RM1.3 million in the immediate preceding quarter, mainly driven by higher revenue contribution from the manufacturing segment and decreased operating expenses in the current quarter.

|  | Current<br>Quarter<br>30.06.2017 | Preceding<br>Quarter<br>31.03.2017 | Changes |
|--|----------------------------------|------------------------------------|---------|
|  | RM '000                          | RM '000                            | %       |
| Revenue  | 19,736                           | 18,793                             | 5%      |
| Loss before tax  | (1,209)                          | (1,301)                            | 7%      |
| Loss after tax   | (1,056)                          | (1,184)                            | 11%     |
| Profit/(Loss) attributable to ordinary equity<br>holders of the parent holders of the parent | (1,433)                          | (959)                              | 5%      |

Unaudited Financial Results of the Group for Second Quarter Ended 30 June 2017

#### **B3** Commentary on Prospects and Targets

The Group's growth strategies are launching of sales opportunities for products in both local and new markets and shall leverage mobile internet marketing for brand awareness and in reaching out to a wider consumer market.

International market is expected to observe a higher percentage of growth in contributing to the overall performance of the Group, with the upbeat potential of Myanmar and China markets as reflected in their solid GDP growth in recent years.

The Board will continue to be mindful of the operating cost and seek new opportunities to enhance operating efficiency and growth.

#### **B4.** Other Operating Income

|  | Current<br>Quarter  | Previous Year<br>Corresponding<br>Quarter |
|--|---------------------|---|
|  | 30.06.17<br>RM '000 | 30.06.16<br>RM '000                       |
| Interest income<br>Gain/(Loss) on foreign exchange | 25<br>(262)         | 33<br>(558)                               |
| Other income                                       | <u>325</u><br>87    | 1,269 744                                 |

Unaudited Financial Results of the Group for Second Quarter Ended 30 June 2017

#### **B5.** Realised and Unrealised Profits

|   | As at<br>30.06.17<br>RM '000 | As at<br>31.12.2016<br>RM '000 |
|---|------------------------------|--------------------------------|
| Total retained profits of the group                           |                              |                                |
| - Realised profits  | 35,151                       | 36,468                         |
| - Unrealised profits  | 3,303                        | 3,107                          |
|   | 38,454                       | 39,575                         |
| Total share of retained earnings from associate company       |                              |                                |
| - Realised  | (3,133)                      | (2,922)                        |
| Less: Consolidation adjustments                               | (30,103)                     | (29,044)                       |
| Total retained profits as per statement of financial position | 5,218                        | 7,609                          |

#### **B6.** Income Tax Expense/ (Credit)

The breakdown of tax charge/ (credit) for the current quarter and financial year-to-date were as follows:

|                              | Current            |                         |  |
|------------------------------|--------------------|-------------------------|--|
|                              | quarter<br>RM '000 | Year to-date<br>RM '000 |  |
| Income Tax Expense/ (Credit) | (153)              | (271)                   |  |

#### **B7.** Corporate Proposals

Save as disclosed below, there were no corporate proposals announced but not completed as at 18 August 2017 (the latest practicable date which is not earlier than 7 days from the date of this quarterly report):

At 28<sup>th</sup> Annual General Meeting of the Company held on 25 May 2017, the Ordinary Resolutions in respect of the following were approved by shareholders of the Company:

- a) Proposed Renewal of Existing Shareholders' Mandate and New Shareholders' Mandate for Recurrent Related Party Transactions of a Revenue or Trading Nature; and
- b) Proposed Renewal of Authority for the Company to Purchase its Own Shares.

#### **B8.** Group Borrowings and Debt Securities

The details of the Group borrowings (denominated in Ringgit Malaysia and foreign currency) as at the reporting date were as follow:

| I Denomination Total | n 1 | Foreign Denomination |           |   |
|----------------------|-----|----------------------|-----------|---|
| RM '000 RM '000      |     | RM '000              | THB '000* | Secured   |
| 165 190<br>238 246   |     | 25                   | 198<br>63 | Short term borrowings<br>Hire Purchase<br>Long term borrowings<br>Hire Purchase |
|                      |     | 22                   |           |   |
| 403                  | ;   | 33                   | 261       |   |

As at 30.06.2017

\*Exchange rate for THB 100 : 12.6368

#### As at 30.06.2016

|                       | Foreign Denomination |         | RM Denomination | Total   |
|-----------------------|----------------------|---------|-----------------|---------|
| Secured               | THB '000*            | RM '000 | RM '000         | RM '000 |
|                       |                      |         |                 |         |
| Short term borrowings |                      |         |                 |         |
| Hire Purchase         | 192                  | 22      | 1               | 23      |
| Long term borrowings  |                      |         |                 |         |
| Hire Purchase         | 288                  | 33      | -               | 33      |
|                       |                      |         |                 |         |
|                       | 480                  | 55      | 1               | 56      |
|                       |                      |         |                 |         |

\*Exchange rate for THB 100 : 11.4653

#### **B9.** Material Litigation

Neither the Company nor its subsidiaries are engaged in any material litigation, claims or arbitration, either as plaintiff or defendant, which has a material effect on the Group's financial position or business, and the Directors are not aware of any proceedings, pending or threatened, against the Company and/or any of its subsidiaries or of any facts likely to give rise to any proceedings which may materially and adversely affect the Group's financial position or business.

#### **B10.** Proposed Dividend

There was no dividend proposed in the current quarter.

#### **B11.** Earnings per Share

#### (a) Earnings per share

The basic earnings per share for the current quarter and financial period-to-date are computed as follow:

|  | Current<br>quarter<br>30.06.17 | Year to Date<br>30.06.17 |
|--|--------------------------------|--------------------------|
| Loss attributable to the equity holders of the parent (RM'000) | (1,433)                        | (2,391)                  |
| Weighted average number of ordinary share ('000)               | 713,043                        | 713,081                  |
| Basic earnings per ordinary share (sen)                        | (0.20)                         | (0.34)                   |

#### (b) Diluted earnings per share

There were no diluted earnings per share as the Company does not have any convertible financial instruments as at the end of the financial period.

#### B12. Notes to the Condensed Consolidated Income Statement

Profit/(Loss) before tax is arrived at after charging/ (crediting) the following items:

|   | Second Quarter |            |            |            |  |
|---|----------------|------------|------------|------------|--|
|   | Individual     |            | Cum        | ulative    |  |
|   | 30.06.2017     | 30.06.2016 | 30.06.2017 | 30.06.2016 |  |
|   | RM '000        | RM '000    | RM '000    | RM '000    |  |
| Amortisation of intangible assets                   | 273            | 131        | 367        | 261        |  |
| Depreciation of property, plant and equipment       | 401            | 574        | 995        | 1,136      |  |
| Interest expenses                                   | 4              | 2          | 6          | 5          |  |
| Interest revenue                                    | (25)           | (33)       | (52)       | (106)      |  |
| Inventories written off                             | 96             | 101        | 112        | 154        |  |
| Investment income                                   | (73)           | (908)      | (164)      | (1,037)    |  |
| Loss on disposal of property, plant and equipment   | (29)           | 6          | (29)       | 6          |  |
| Property, plant and equipment written off           | 2              | 11         | 8          | 30         |  |
| Provision/(Reversal) for employee benefits expenses | 199            | 38         | 182        | (18)       |  |
| Retirement benefits expense                         | 44             | 77         | 88         | 155        |  |
| Share of (profit)/loss of associated companies      | 375            | 184        | 211        | 420        |  |
| Unrealised loss/(gain) on foreign exchange          | 460            | 490        | 234        | 1,314      |  |

#### **B13.** Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 December 2016 was unqualified.

#### **B14.** Authorised for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 23 August 2017.